

American Global Sales Update



American Airlines will adjust our long-haul international schedule for winter 2020 through summer 2021. In an effort to match low demand resulting from the coronavirus (COVID-19) outbreak, we will realign our network with the goal of improving long-term profitability. We expect:美国航空将调整 2020 年冬季至 2021 年夏季期间的国际航线

- Summer 2021 long-haul international capacity to be down 25% compared to 2019.
- To focus on markets that create unique connectivity for customers.
- To leverage partnerships as the foundation of future international growth.

International demand remains low

国际航线的需求仍然偏低

As we begin planning for next summer, we will also discontinue several routes that were once popular leisure destinations but are expected to have decreased demand.

We will exit several routes, including three trans-Atlantic routes from both Charlotte Douglas International Airport (CLT) and Philadelphia International Airport (PHL). We will also exit five underperforming routes from Los Angeles International Airport (LAX) to destinations in Asia and South America, concentrating on the hub's domestic strength.

As we reset our international network for future growth, Dallas Fort Worth International Airport (DFW) will be our major trans-Pacific hub, while Miami International Airport (MIA) will continue to be our preeminent hub for flights to the Caribbean and Latin America. Once government restrictions on trans-Atlantic flying subside, PHL will continue to be American's primary hub for service to Europe.

Strategic focus on partner hubs in Seattle and London for future growth

策略聚焦于西雅图及伦敦的延伸枢纽以实现未来增长

Earlier this year, we launched our [West Coast International Alliance](#) with Alaska Airlines, an innovative partnership to expand our international reach and connectivity for customers. We will plan future growth with the strength of this relationship, which includes a large presence and a strong feed in Seattle. As previously announced, we will launch service from Seattle (SEA) to Bangalore and London (LHR) next year, and Alaska also intends to join the **oneworld**[®] alliance in 2021. We will also seek government approval to move our LAX service to Shanghai to operate out of SEA, which will offer more customers direct access to Asia, utilizing the strength of Alaska's local presence in the Pacific Northwest.

We will continue to fly to joint business partners' hubs. And while some international markets will not return, we anticipate a full schedule to LHR by 2021. We will continue to work closely with British Airways to provide an extensive network that allows customers to reach key destinations when they are ready.

A full list of changes can be found [here](#) (可点击此链接阅读最新调整的国际航线) International schedule updates will be reflected on aa.com on Sunday, July 5.

No change fees for flights booked by July 31

2020 年 7 月 31 日前所出的机票将继续给予免费更改

We continue to provide customers additional flexibility by expanding waived change fees for customers booking tickets for any new travel purchased by July 31, 2020. Any first, business, Premium Economy, and Main Cabin tickets purchased on or before July 31, 2020, for future travel will not incur change fees prior to travel. Customers are allowed to change their origin and destination cities as part of this offer. Basic Economy and AAdvantage® award tickets are excluded. Customers must pay any fare difference, if applicable, and fare rules may apply depending on the ticket.

Customers have flexibility for AAdvantage® award tickets as changes made 60 days or more before travel have no reinstatement fee. More information on changing award tickets can be found [here](#).

We currently have a change fee waiver in place for all tickets, including Basic Economy, for travel through September 30, 2020. Additional updates on existing travel alerts can be found on aa.com/travelalerts.

We value your partnership and look forward to welcoming you on board when the time is right.

Sincerely,