

# **Revenue Management Memo**

Ref No: RM-200105-PT (R6)		Date: 29 May 2020	Page(s): 2
Approved by: Zheng Qiang		Endorsed By: Angel Li	Handled by: Ruby Lam
From	: Pricing & Tariff – Revenue Management		
То	: Sales Office/Business Development / AP / MP / Ecommerce / Call Center / FOCC / OPS / ICC / CRD/ Marketing / Corporate Communications / Duty Desk / IC / FIN / HU Int'l FIN/Res Control		
Сору	: Commercial Director / Deputy Commercial Director / RM		

## Special ticketing handling for travelling to and from Mainland China (R6)

(This memo will replace RM-200105-PT (R5) with immediate effect.)

With immediate effect, special wavier will be honored for rebooking, re-routing and refund charges for all tickets issued worldwide (irrespective of fare type) on/before 28Apr2020 (original ticket issue date) for travelling on Hong Kong Airlines (HX) flight with confirmed booking(s) arriving to or departing from Mainland China between 24Jan2020 and 30Jun2020.

### I. Applicable Ticket Type

HX 851 ticket stock

#### II. Rebooking/Re-routing

- Such requests are made on/before 30Jun2020 for travel on Hong Kong Airlines (HX) flight with confirmed bookings arriving to or departing from Mainland China between 24Jan2020 and 30Jun2020.
- Revised (NEW) travel date must be on/before 31Dec2020 and subject to flight availability. In which case, the ticket expiry date will be adjusted accordingly.

#### a. Rebooking charges will be waived on condition that:

- Reissuance charges will be waived due to the expiry of the original ticket.
- Such waiver on all rebooking request can only be applied once.
- The newly rebooked sector must observe and conform to the conditions of the respective fare rule, e.g. blackout dates, flight application, weekend / weekday travel, stopover charges, and applicable seasonality by collecting additional as appropriate.
- Rebooking is subject to flight available and fare/tax different which should be paid by passenger.
- No-show passengers are not eligible for waiver.

#### b. Re-routing charges will be waived on condition that:

- Reissuance charges will be waived due to the expiry of the original ticket.
- Such waiver on rerouting request can only be applied once.

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- Rerouting is subject to flight availability and fare/tax difference which should be paid by passenger.
- No-show passengers are not eligible for waiver.

## III. <u>Cancellation / Refund</u>

- Waiver of cancellation and refund charges only applies to refund submit within 60 days from the affected flight date.
- Non-refundable ticket for affected departure date is also eligible for refund without charge.
- No-show passengers are not eligible for waiver.

#### IV. Group Tickets

- Please refer to your local sales office.

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