

Revenue Management Memo

| Ref No: RM-200204-PT | | Date: 07 Feb 2020 | Page(s): 2 |
|--------------------------|---|---------------------------|----------------------|
| Approved by: Zheng Qiang | | Endorsed By: Calvin Leung | Handled by: Angel Li |
| From | : Pricing & Tariff – Revenue Management | | |
| То | : Sales Office/Business Development / AP / MP / Ecommerce / Call Center / FOCC / OPS / ICC / CRD / Marketing / Corporate Communications / Duty Desk / IC / FIN / HU Int'l FIN / Res Control | | |
| Сору | : Commercial Director / Deputy Commercial Director / RM | | |

Special ticketing handling for travelling to and from Hong Kong

With immediate effect, special wavier will be honored for rebooking and re-routing charges for all tickets issued worldwide (irrespective of fare type) on/before 07Feb2020 for traveling on Hong Kong Airlines (HX) flight with confirmed booking(s) arriving to, departing from or transit through Hong Kong between 07Feb2020 and 29Feb2020.

I. Applicable Ticket Type

HX 851 ticket stock.

II. Rebooking/Re-routing

- Such requests are made on/before 29Feb2020 and before departure, for travel on Hong Kong Airlines (HX) flight with confirmed bookings arriving to, departing from or transit through Hong Kong between 07Feb2020 and 29Feb2020.
- Revised (NEW) travel date must be on/before 30Jun2020 and subject to flight availability. In which case, the ticket expiry date will be adjusted accordingly.

a. Rebooking charges will be waived on condition that:

- Reissuance charges will be waived due to the expiry of the original ticket.
- Such waiver on all rebooking request can only be applied once.
- The newly rebooked sector must observe and conform to the conditions of the respective fare rule, e.g. blackout dates, flight application, weekend/weekday travel, stopover charges, and applicable seasonality by collecting additional as appropriate.
- Rebooking is subject to flight available and fare/tax different which should be paid by passenger.
- No-show passengers are not eligible for wavier.

b. Re-routing charges will be waived on condition that:

- Reissuance charges will be waived due to the expiry of the original ticket.
- Such waiver on rerouting request can only be applied once.
- Rerouting is subject to flight availability and fare/tax difference which should be paid by passenger.



- No-show passengers are not eligible for wavier.

III. Cancellation / Refund

- No waiver on cancellation and refund charges.

IV. Group Tickets

- Please refer to your local sales office.

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