Dear Agent Partners,

Please note SK will make some changes for the Business class structure on Intercontinental routes.

This change will become effective **TODAY** 14May2019 afternoon, and reflect in GDS accordingly.

- New booking class: J class
- Changes to Z class.
- Fare increases in D and C from Greater China

Origin & Destinations: CN,HK,JP,KR to Scandinavia and Europe

Booking classes in Business: C D Z J

Departure from HKG:

- o ZHKBIZ will become flexible.
- o Z1HKBIZ will replace current ZHKBIZ
- $\circ~$ J1HKBIZ , J3HKBIZ will replace current Z1 and Z3

HKG	Fare		MIN	Ticket	Ticket
	Basis	AP	STAY	Cancel	Change
Biz Pro	CHKBIZ		-	free	free
	DHKBIZ		-	free	free
	ZHKBIZ		-	free	free
BIZ SMART				at a	
	Z1HKBIZ		SU/3D	fee	at a fee
				at a	
	J1HKBIZ	7	SU/3D	fee	at a fee
				at a	
	J3HKBIZ	21	3D	fee	at a fee

Departure form BJS/SHA:

- o ZCNBIZ will become flexible.
- o Z1CNBIZ will replace current ZCNBIZ
- $\circ\quad$ J1CNBIZ , J3CNBIZ will replace current Z1 and Z3.

BJS/SHA	Fare		MIN	Ticket	Ticket
	Basis	AP	STAY	Cancel	Change
Biz Pro	CCNBIZ		-	free	free
	DCNBIZ		-	free	free
	ZCNBIZ		-	free	free
BIZ SMART				at a	
	Z1CNBIZ		SU/3D	fee	at a fee
				at a	
	J1CNBIZ	7	SU/3D	fee	at a fee
				at a	
	J3CNBIZ	21	3D	fee	at a fee

We recommend to issue ticket for existing business class bookings to secure current fare.

Thanks very much for your attention.

Brgds,

Kevin