

国际业务提示

(2017) 002 号

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关于进一步规范境内外代理人销售行为的业务提示

为创造公平、透明的竞争环境，进一步规范境内外代理人的销售行为，从即日起，我司境内外授权代理人不得以低于我司系统发布的价格，在各在线渠道进行销售：包括但不限于境内外在线比价平台、代理方自有在线销售渠道等。若发现对外销售价格低于我司系统发布价格的情况，我司将以ADM单的形式追回与系统价格的差额。请营业部、办事处下沉至当地渠道并做好解释、要求以及监控

海航市场部国际业务分部

二零一七年二月二十八日

Notice of the request for agent sales behavior

To create a fair, transparent sales environment, from now on, HU's authorized agents shall not issue the price which is lower than that in our system, by deducting commissions or any other methods in online channels: including but not limited to online platform, the agent's own website, etc. If happened, the HQ will trace back the difference by ADM. Please note and inform the agents accordingly.

International business division

28/2/2017